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Using APPA's Facilities Management Evaluation Program

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he facilities management profession has become more complex than ever before, and the challenges of meeting, and exceeding, customer demands 24/7 seem daunting at times. We are living in an environment of increasingly, if not rapidly, diminishing resources that will require our best efforts to do our work as efficiently and effectively as possible. We need to not only do things right, but consistently and predictably do the right things.

The problems surrounding our institutions and the facilities organizations themselves are mounting, and we must be part of the solution. This will require increased levels of productivity and accountability that are in alignment with the institution's vision, mission, and strategy.

APPA's Facilities Management Evaluation Program (FMEP) provides an integrated system to optimize organizational performance. The criteria for evaluation not only provide a tool for organizational continuous improvement, they serve as a compelling leadership development tool essential for today's facilities management professional. Since the first beta evaluation was conducted in 1989, more than 110 institutions have taken advantage of APPA's evaluation service an average of more than five per year.

The senior facilities officer can utilize this welldesigned set of performance criteria, measures, and metrics to establish a pathway for staff development and organizational continuous improvement whether formally delivered or informally applied. Utilizing the FMEP throughout the organization helps the SFO engage their staff in professional development opportunities necessary to their growth and development by virtue of their engagement in the process and seeking the desired outcomes to achieve overall success.

WHY CONSIDER THE FMEP?

The Facilities Management Evaluation Program is a highly customized, personally tailored evaluation process that can help facilities professionals assess their organizations' current performance levels and provide practical ideas and strategies to plan for improvement. With the right amount of staff participation and involvement, the process can garner the buy-in necessary to implement long-lasting, comprehensive change.

Institutions conduct FMEPs for many reasons. Some feel the need to establish performance benchmarks, others have a desire for a performance "check-up," and still others are preparing for an external accreditation review or a formal internal administrative departmental review. Regardless of the reason, a comprehensive facilities review can help ensure high-quality performance and customer satisfaction.

WHO CONDUCTS THE FMEP?

Undergoing a formal facilities evaluation is much like going in for an annual physical examination: it's important for overall health and well-being, but there's always the fear that something unpleasant will be discovered. This is why people seek the most competent, thorough, and professional medical care possible. Likewise, the individuals entrusted to evaluate an institution's facilities operations should be respected and knowledgeable in the field of educational facilities management.

For this reason, the FMEP uses a peer-review approach. Evaluation team members are seasoned educational facilities professionals who understand the practice of facilities management within the education environment. Each team is specifically tailored to align with the features and circumstances of the institution requesting the FMEP. This high level of customization helps ensure a thorough, balanced review in a short amount of time. FMEP evaluators quickly focus on the real issues—quality and effectiveness.

IS THE FMEP RIGHT FOR MY INSTITUTION?

Whether an institution is seeking a baseline assessment, measuring the results of a wellestablished continuous improvement program, undergoing an administrative review, or concerned about institutional accreditation, the FMEP can assist. Every FMEP is designed to:

- Provide an evaluation team tailored to the specific needs of the institution.
- Focus on the most important, cogent issues in a short period of time (usually between three and five days).
- Assess facilities operations performance in relation to the institutional and departmental mission, goals, and standards.

- Obtain conclusions based on factual data.
- Enhance the continuous improvement process.
- · Assist in developing a planning tool for strategic and longrange purposes.
- Strengthen the institution's ability to serve its customers' needs.
- Emphasize department staff participation to create support for and commitment to long-term change.
- Develop a menu of realistic, practical recommendations for improvement.
- Improve the understanding of facilities management issues within the department and throughout the institution.

In a few cases, we have undertaken a "system-wide" evaluation whereby all institutions in the system conducted an individual FMEP and the system office received an overall assessment for their collective institutions.

Institutions Completing the FMEP

Acadia University Alcorn State University Appalachian State University Arizona State University Arkansas State University **Baylor University** Bridgewater State College Brigham Young University*** Brookhaven National Laboratory Calgary Board of Education California State University Monterey Bay Carleton University Central Michigan University City College of the City University

of New York Colorado College*** Community College of Philadelphia Cornell University Dalhousie University

DePauw University Eastern Illinois University Elmhurst College Emory University*** Evergreen State College

Delta State University

Gallaudet University Georgia State University*** Georgia Tech Housing

Grand View University Grinnell College

Guilford College

Harrisburg Area Community

College***

Hobart and William Smith Colleges

Hong Kong University of Science and Technology Jackson State University Louisiana State University Medical Center Maryland Institute College of Art McGill University

McMaster University Medical College of Wisconsin

Medical University of South Carolina**

Memorial University of Newfoundland Millersville University

Mississippi University for Women Mississippi Valley State University

Montclair State College*** Mount Allison University National Gallery of Art

Northern Arizona University Northfield Mount Hermon School

Ohio Agricultural Research and

Development Center Ohio State University Mansfield

Ohio State University Wooster

Ohio University

Oregon State University Pepperdine University Philadelphia University***

Portland State University Providence College

Queens University

Roberts Wesleyan College Saint Cloud State University

Savannah River Ecology Laboratory

Purdue University**

Shepherd University Smithsonian Institution*** Southern Illinois University

Southern Oregon University St. Mary's College Maryland Tennessee State University Texas Tech University***

Towson University Trent University

Edwardsville

University of Mississippi Medical Center

University of Virginia** University of Alabama

Birmingham*** University of Arizona*

University of Arkansas Fayetteville University of British Columbia

University of California

Santa Barbara University of Dayton University of Guelph

University of Hawaii Manoa** University of Idaho Moscow

University of Illinois Urbana-Champaign

University of Maryland Baltimore

University of Massachusetts **Amherst**

University of Massachusetts

University of Michigan Housing*** University of Mississippi University of Missouri Columbia

University of Montana University of New Brunswick

University of North Carolina Wilmington

University of North Florida*** University of Prince Edward Island

University of South Carolina University of South Florida

University of Southern Maine

University of Southern Mississippi

University of Texas at San Antonio**

University of Texas Austin**

University of Texas M.D. Anderson

Cancer Center

University of Texas San Antonio

University of Toledo***

University of Virginia**

University of Washington Tacoma

Weber State University

Western Washington University

Whitworth College

* In 1989, the University of Arizona was the beta site for the first FMEP evaluation.

** Indicates institutions that have completed the FMEP more than

*** Institutions that later applied for and received APPA's Award for Excellence in Facilities Management.

For more information on the Award for Excellence, visit www.appa.org/recognition/awardsforexcellence.cfm

WHAT IS THE RELATIONSHIP BETWEEN THE FMEP AND APPA'S AWARD FOR EXCELLENCE?

The Award for Excellence (AFE), APPA's highest institutional award, provides educational institutions the opportunity for national and international recognition for their outstanding achievements in facilities management. APPA's Professional Affairs Committee judges AFE nominations using the same criteria used in FMEP evaluations.

Therefore, those institutions conducting an FMEP can see where they might improve or if indeed their institutions are worthy of application for the AFE. In fact in the past 20 years, 12 of the AFE winners participated in the FMEP prior to applying for the award. For more information on the AFE, visit www.appa. org/recognition/awardsforexcellence.cfm.

HOW DOES THE PROCESS WORK?

The FMEP process can take approximately 12 to 16 weeks or longer from "initiation through site visit." Institutions work closely with APPA staff and the FMEP team leader throughout the process to determine a schedule based on the needs of the institution.

THE SELF-EVALUATION

The evaluation process is most effective when an institution

has a clear understanding of its own needs. For this reason, the first step in the FMEP is a comprehensive institutional self-evaluation. This process of self-discovery reveals areas for further investigation. The selfevaluation addresses the same criteria that will be used later by the evaluation team. The criteria can be found on the next page.

THE SITE VISIT

The site visit provides an opportunity to clarify issues in the self-evaluation and talk firsthand to staff and constituencies throughout the organization. Outside evaluators can often draw out information that personnel may be hesitant to express to coworkers and supervisors.

An institutional representative should be available to guide the evaluation team and answer its inquiries. The FMEP team leader will work with the institutional representative to determine interview schedules and clarify aspects of the selfevaluation.

THE FMEP REPORT

At the conclusion of the visit, the team leader will share the team's assessment in an oral report. At this time, team members verify facts, reinforce their impressions, hear reactions,

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and give the group an idea of what the written report will contain. Detailed recommendations will follow in the written report, which can take 8 to 16 weeks from the date of the visit. An evaluation team can sometimes complete the assignment in a shorter time period if adequate preparation is made beforehand.

THE EVALUATION CRITERIA

1.0 LEADERSHIP

Senior leaders in an effective facilities organization set direction and establish customer focus, clear and visible values, and high expectations in line with institutional mission, vision, and core values. Effective facilities leaders facilitate the dialogue around larger leadership issues, such as total cost of ownership (TCO), sustainability, recapitalization requirements, and facilities reinvestment.

Leaders inspire the people in the organization and create an environment that stimulates personal and professional growth. They encourage involvement, development and learning, innovation, and creativity. Leaders act as both educators and change agents.

2.0 FACILITIES STRATEGIC AND OPERATIONAL PLANNING

Strategic and operational planning consist of the overall planning process, the identification of goals and actions necessary to achieve success, and the deployment of those actions to align the work of the organization.

The successful facilities organization anticipates many factors in its strategic planning efforts: changing customer expectations, business and partnering opportunities, technological developments, institutional master plans, programmatic needs, evolving regulatory requirements, building organizational capacity, and societal expectations, among other criteria.

3.0 CUSTOMER FOCUS

Customer focus is a key component of effective facilities management. Various stakeholders (faculty, students, staff, and other administrative departments) must feel their needs are heard, understood, and acted upon.

Various tools must be in place to assure customer communication, assess and assimilate what is said, and implement procedures to act on expressed needs. To be successful, a facility department must ensure that its customers have an understanding of standards, tasks, roles, frequencies of services, etc.

4.0 ASSESSMENT AND INFORMATION ANALYSES

Assessment and information analysis describes how your organization uses information and analyses to evaluate and drive performance improvements. Of interest are the types of tools used and how the tools are used to measure and enhance organizational performance.

5.0 DEVELOPMENT AND MANAGEMENT OF HUMAN RESOURCES

An organization's success depends increasingly on the knowledge, skills, innovation, creativity, and motivation of its employees and partners. The criteria in this section address the ways in which the facilities organization ensures a continuous learning environment and a positive and progressive workplace.

6.0 PROCESS MANAGEMENT

Effective process management addresses how the facilities organization manages key product and service design, delivery processes, and continuous improvement. Process management includes various systems or "core competencies," such as work management, performance standards, estimating systems, planning, design, and construction of new or renovated facilities, space management, event management, and other key processes that affect facilities functions.

7.0 PERFORMANCE RESULTS

The performance of a facilities organization can be assessed in a number of ways: campus appearance, customer satisfaction, employee satisfaction, effectiveness of systems operations, financial results, and supplier/business partner results. Having measurement tools in place to assess such performance is critical in an environment of continuous improvement.

8.0 OTHER CONSIDERATIONS

At the request of the institutional representative, this section would include any items or subjects that are not covered by the criteria in Sections 1 through 7. These items may include those things that are more specific to an individual institution's needs.

HOW DO I BEGIN THE FMEP PROCESS?

Because each evaluation is designed around the needs of each institution, pricing varies. Fees depend on the institution's gross institutional expenditure (GIE) and full-time equivalent (FTE) enrollment; size and complexity of the facility/institution; the number of evaluators and length of the site visit; and any additional considerations an institution would like to be covered as part of the evaluation.

To learn more about APPA's Facilities Management Evaluation Program and how to get started on the process, contact Holly Judd at 703-542-3834 or *holly@appa.org*.

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