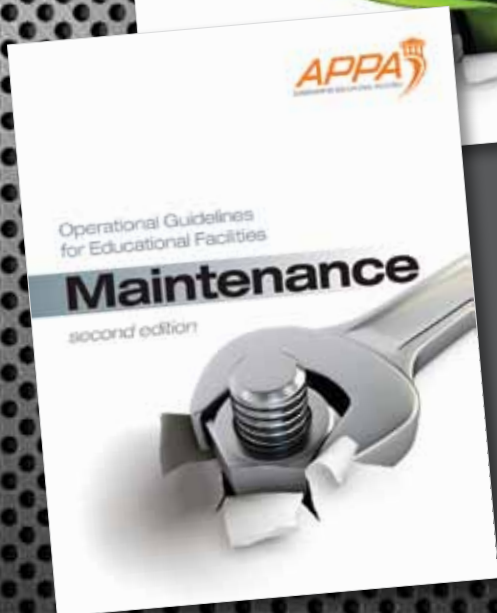
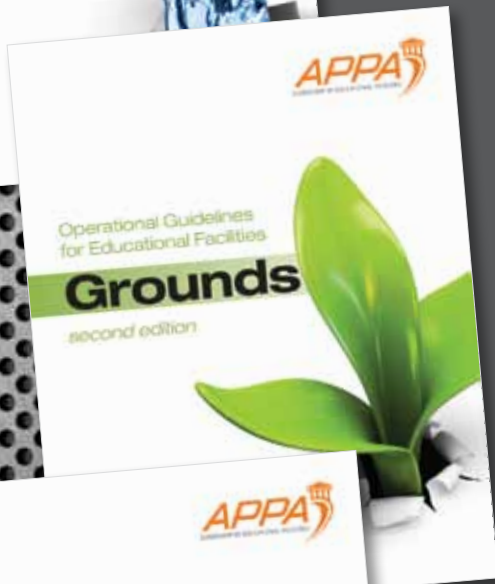
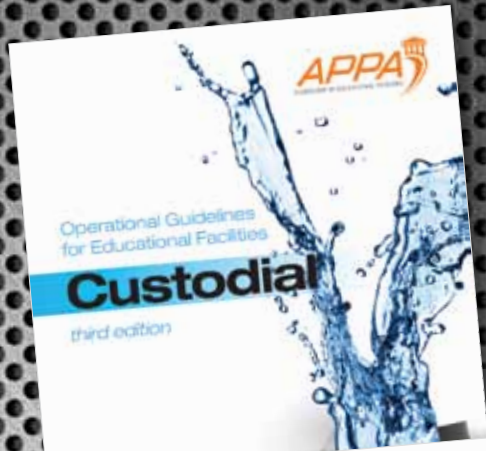


UPDATING APPA'S **OPERATIONAL** GUIDELINES TRILOGY



APPA is updating its popular Operational Guidelines Trilogy! All three areas of operations are being updated and will be available for purchase in the fall of 2011.

The three volumes will cover the following areas of operations:

Custodial:

APPA's newly updated guide to custodial operations includes the original concepts of the five levels of clean, staffing service levels, and information on such specialized facilities areas as dormitories, healthcare facilities, and 33 updated room categories, to name a few.

Grounds:

A newly updated and comprehensive guide to maintaining and managing a grounds and landscaping operation. Contains information on sustainable grounds operations; environmental stewardship; staffing guidelines; contracting options; position descriptions; benchmarking, and environmental issues and laws.

Maintenance:

Newly updated guide for maintenance in facilities. Subjects include maintenance of buildings; levels of maintenance and benchmarking; case studies; compliance, safety and sustainability; zero-based staffing buildup; and much more.



Compiled by Gerry Van Treeck

ëkcos innovations announces the only anti-splashback urinal screen on the market. ëkcono-screens are designed with specialty Fragrance Blades™ that allow them to emit more scent than most other urinal screens currently on the market. Each screen also includes an anti-microbial that helps to eliminate E.Coli, Klebsiella, and Staph on the surface of the urinal screen along with reducing offensive odor in the urinal. The ëkcono-screen is an ideal solution for facilities that are concerned with cost but still seeking a quality product. The screens are rated to last up to 30 days and are available in four translucent colors and a choice of four fragrances: purpleberry, spiced green apple, ice mint, and tropical fruit. For more information visit ëkcos innovations at www.ekcos.com.



TRACO displays a new double hung window system that is ideal for historical applications. The new 4" aluminum architectural double-hung window system is ideal for applications with historical sightlines and replication requirements. The new double-hung window system has been life-cycle tested to the latest AAMA architectural standard and carries a designation of AW-PG50-H classification. The window system features 1" insulating glass and NEXGEN Warm Edge Energy Spacer™ system that is a non-metallic air spacer that provides high performance heat insulation. The TRACO TR-9800 offers spring load tilt latches for automatic jamb engagement, AAMA Class 5 heavy duty spring balances, stainless steel pivot bars, and meeting rail sweep locks. The window system carries a standard 10psf water performance with an optional 12psf, < 0.3cfm/sq.ft at 6.24psf air performance and 0.46 U-value with Soft Coat Low-E Argon Gas fill. Options include sill automatic locks, oriel sash, flange frame, finger pull rail, and



exterior and interior muntins. The architectural window system sash tilts in for easy cleaning and maintenance. For greater detail visit TRACO at www.traco.com.

Special-Lite, Inc. has added the new SL-301 Adjustable Bottom Brush to their selection of hardware options for their full line of monumental and flush doors—including their aluminum, FRP, and AMP models—to help reduce light and vermin infiltration under door bottoms and prevent air leaks that can compromise HVAC system efficiency and waste energy. The Special-Lite® Adjustable Bottom Brush compensates for floor condition irregularities in new construction such as out-of-level or out-of-position final floors to provide a good weather-tight fit at door bottoms. For existing doors, the Adjustable Bottom Brush can easily be retrofit into the door to address issues arising from normal settling of older buildings. For additional details visit Special-Lite, Inc. at www.special-lite.com.




Arbortech introduces a new Head Joint blades and Heritage blades offering more controlled cuts and exceptional precision for mortar removal on vertical joints and narrow mortar joints. The blades are available as aftermarket accessories for its AS170 Brick and Mortar saw. The new Head Joint Blades are ideal for cleaning out vertical mortar joints. While the use of conventional diamond blades can easily result in over-cutting and damage to the surrounding brick work, the Arbortech Head Joint blades clean out the complete joint without any damage to surrounding bricks. A shortened blade offers exceptional precision and is extremely easy to control, even when the user starts cuts in hard mortar. The cutting depth is 3 1/8-inch deep and the cutting width is 1/4-inch wide. For more information, visit Arbortech at www.arbortechusa.com.



EnergyCAP.

EnergyCAP releases its new fully online energy management software. The software, called EnergyCAP Express, enables small to mid-size organizations such as colleges, universities, and multi-site properties to perform energy and greenhouse gas analysis, auditing, tracking, benchmarking, and reporting, completely online. Thanks to convenient dashboards and embedded Help videos, users can get started quickly and easily without the need for in-house IT or engineering resources. Large organizations with more sophisticated energy information needs can use EnergyCAP Enterprise. A free trial of EnergyCAP Express is available at www.EnergyCAP.com.

Shark Pressure Washers introduces their most user-friendly gas-powered cold-water series to date; the new Aluminum Series. Du-

rable and easy to handle, these pressure washers are ideal for commercial facilities. Featuring an innovative frame shape, lightweight design, and ideal weight distribution that make them incredibly easy to push or pull, even through grass, gravel, and mud. Three models make up Shark's new Aluminum Series, ranging from 2.5 GPM at 2700 PSI to 3.8 GPM at 3500 PSI. For further information, visit Shark Pressure Washers at www.sharkpw.com. 

New Products listings are provided by the manufacturers and suppliers and selected by the editors for variety and innovation. For more information or to submit a New Products listing, e-mail Gerry Van Treeck at gvtgvt@earthlink.net.



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