

# "Switching to an online work order solution has taught this old dog new tricks!"

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Loyola Marymount University saved time and money by moving their work order system to the web.

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## Compiled by Gerry Van Treeck

Green Spider Energy LLC offers the Green Spider an inexpensive solution to reduce energy costs while maintaining national I.E.S. minimum lighting requirements for open access parking lots and roadways. The Green Spider easily installs on individual multi headed light poles and can reduce energy consumption by as much as 30 percent or more. Our product works perfectly with existing lighting management systems, photo-cell, time clocks, etc. as well as enhancing the energy saving benefits of future systems utilizing both LED and Induction technologies. The Green Spider is designed to save energy, save money and help the environment while providing safety and security for customers throughout the country. Many Green Spider customers see an ROI in less than 4 months. For more information visit Green Spider Energy LLC at www.GreenSpiderEnergy.com.

Schweitzer Engineering Laboratories, Inc. recently announced a price reduction of 20 percent on its popular SEL-3354 Embedded Automation Computing Platform. The SEL-3354's new lower base price results from improved manufacturability and quantities of scale. As part of SEL's commitment to lead the industry in price, quality, features, innovation, delivery, and service, the company constantly strives to reduce the cost of product development and manufacture in ways that also



improve product quality. The SEL-3354 is designed to withstand the harsh environments and temperatures of utility substations and industrial control and automation systems. By eliminating all moving parts, including rotating hard drives and fans, and by automatically correcting soft bit errors at run time with ECC memory, the SEL-3354 achieves a mean time between failures (MTBF) of over 100 years. This is ten times the MTBF of typical industrial computers. For greater detail visit Schweitzer Engineering Laboratories at www.selinc.com.

**Schwank** announces the launch of sportSchwank a gas-fired infrared luminous heater for stadiums and outdoor venues. It has been impossible to provide outdoor comfort heat to spectators in open air stadiums, however the sportSchwank luminous heater is the infrared-heating solution to overcome open-air conditions and comfort the fans. sportSchwank has been engineered to meet the exacting heating requirements of stadiums, sports arenas and outdoor venues. sportSchwank can be installed up to 180 feet high for added comfort without affecting spectators view or range of movement, while keeping them comfortable even in cold climate conditions. This proven technology has been used for many years by Schwank in Europe at several open air soccer stadium projects. For additional details visit Schwank at www.schwankgroup.com.

Brush and Clean announced the release of their new Hybrid Pro Carpet & Hard Floor Cleaner. Available in two models, the Pro Hybrid 35 and 45, the new cleaner is designed to effectively clean both hard flooring and carpet, the innovative system utilizes counter-rotating brushes to scrub and actively lift dirt, grime and cleaning compound to instantly produce dry, clean surfaces. An ideal cost-effective solution for commercial spaces that have both carpet and hard floors the Hybrid Pro Carpet & Hard Floor Cleaner's unique all-in-one design offers an unequaled level of versatility with its ability to clean profiled floors, PVC, tile, grout, natural stone, rubberized, and non-slip safety floors, as well as carpet. The system is offered in two sizes with cleaning capacities of up to 6,000 square feet/ hr on carpets and 9,000 square feet/ hr of hard floors. The capacities can also be doubled by twinning the machines. For more information, please visit Brush and Clean at www.brushandclean.com.



Firestone Building Products Company, LLC introduces Sky-Scape<sup>TM</sup>, an innovative new vegetative roof system featuring a patented, double interlocking tray design. To complement the SkyScape system, Firestone is also adding SkyPaver™ composite roof pavers and SkyDrain™ drainage mats to its green product portfolio. For more information about Firestone Building Products visit www.firestonebpco.com.

Magnatag Visible Systems offers its new MaintenanceMaster whiteboard system. Allowing Maintenance and Facility managers to cut equipment downtime, track asset conditions and eliminate confusion while saving hundreds of work hours by visually scheduling and displaying a full year's preventive maintenance activity on the new MaintenanceMaster whiteboard system. For further information visit Magnatag at www.magnatag.com.

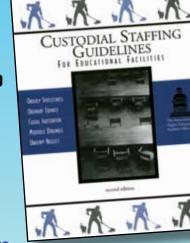
New Products listings are provided by the manufacturers and suppliers and selected by the editors for variety and innovation. For more information or to submit a New Products listing, e-mail Gerry Van Treeck at gvtgvt@earthlink.net.

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