



APPA Debuts Its Qualified FPI Advisor Program

By Christina Hills

How well is your facilities portfolio in alignment with your institution's strategic direction? Do you know where to go to collect data within your institution to complete this year's FPI (Facilities Per-

formance Indicator) survey? Assuming you had the data, would you know how to input it into the survey? Would you know how to interpret your institution's metrics in the FPI report?

APPA understands the challenges

faced by many of our facilities members. APPA is determined to meet these challenges with the implementation of our newly created Qualified FPI Advisor program. In early July, a small cadre of our most seasoned facilities professionals gathered at the APPA office for training and certification in this program. These professionals are available to visit your campus and help guide you and your staff with FPI-related tasks.

The FPI Advisor program is meant to be custom designed around every school's

APPA's Qualified FPI Advisors



Doug Christensen

Doug Christensen, APPA Fellow

Facilities Education Experience: 25+ yrs
Facilities Related Recognition: Past APPA President, Faculty member for Facilities Institute, Chair of Leadership Academy, APPA Fellow



Ernest Hunter

Ernest Hunter

Facilities Education Experience: 8 yrs (26 yrs in facilities work for U.S. Navy) Facilities Related Recognition: 2008 TAPPA Emeritus Award recipient, several awards while Director at University of Texas-Austin



Tom Harkenrider

Tom Harkenrider

Facilities Education Experience: 30 yrs
Facilities Related Recognition: APPA President's Award for SAM and FPI, APPA FMEP, and Award for Excellence committee and task force



Dan Johnson

Dan Johnson

Facilities Education Experience: 26 yrs
Facilities Related Recognition: PCAPPA Board for 7 yrs, VP for APPA's Professional Affairs and on the Professional Affairs Committee for 6 yrs, APPA Institute and Leadership Academy graduate



Duane Hickling

Duane Hickling

Facilities Education Experience: 20 yrs
Facilities Related Recognition: AVP at University of Chicago, Assistant Vice Chancellor for Facilities at University of Wisconsin, and Director of Facilities at University of Southern California



Maggie Kinnaman

Maggie Kinnaman

Facilities Education Experience: 30 yrs
Facilities Related Recognition: Past APPA President, APPA Board or committee member for 20 yrs, Institute and Academy Faculty Member



Jack Hug

Jack Hug, APPA Fellow

Facilities Education Experience: 44 yrs
Facilities Related Recognition: Past APPA President, FMEP Team Leader, APPA Institute Faculty Award, Presidential Award from three APPA Presidents



Ted Weidner

Ted Weidner

Facilities Education Experience: 19 yrs
Facilities Related Recognition: FMEP Team Leader, Institute Faculty Member, CFaR and CFC Strategies and Alternatives Committee member, *Facilities Manager* Bookshelf Column Editor

For more information on the Qualified FPI Advisor Program or to schedule an advisor, visit www.appa.org/research/fpiadvisors.cfm, or contact Christina Hills at christina@appa.org.

unique set of needs. The advisors can structure on-campus sessions in myriad ways to best suit the needs of your institution. For example, the advisors can acquire, evaluate, and input the data into the FPI survey. They can also develop and create a tailored Executive Summary Report on the institution's FPI findings.

APPA is also interested in learning who you consider your peers or cohort schools to be. The advisors can tailor a program on a single campus that would allow your peers to attend the same training so that all cohort schools can participate in the FPI survey and compare metrics and benchmarks with each other. The FPI allows participants to view three years' worth of data and, if all cohort schools participated year after year, the data would only become more essential and robust for benchmarking purposes.

Large state system schools can consider all the individual campuses that comprise the state system as cohorts or peers. APPA did this successfully with the University of North Carolina System (refer to "FPI Lights the Way for the UNC System" in this issue of *Facilities Manager*), and APPA is currently working on a similar initiative with California State University System schools. Your cohort may not necessarily be a state system; it may be your athletic conference, a consortium of private liberal arts schools, or another affiliated group altogether.

The fees for the FPI Advisor program are based on the requested training needs of the school. APPA does offer all-inclusive training packages for individual schools and for state system schools, or other recognized cohorts.

The FPI is now a member benefit and as such, the survey and the accompanying report will be free for all members that fully participate in the survey. (Non-participating member institutions may purchase the final report at a discount from the nonmember price.) APPA will also unveil the newly created Essential Question Set on this year's FPI survey. Our participating members provided

APPA with a set of questions they felt every facilities manager needed to have answered in order to share the information with campus decision makers. This Essential Question Set will dramatically reduce the number of data fields needed to tell a complete story, and it will simplify the data input process.

The hope is that every campus will place a higher value on this member service by participating fully in the FPI year after year. APPA also believes that the FPI is a powerful tool when used not only as an internal benchmarking tool but also as a comparison tool with

(continued on page 53)



LERCH BATES

Building Insight



Lerch Bates understands the way your campus facilities interact with people, and how all of a building's systems come together to enhance its overall safety, use and effectiveness. Our experts have been using this insight to advise on elevators and escalators, materials management/materials handling, facade access and building systems for over 60 years.

- Modernization Evaluations and LEED® Certification
- Maintenance Audits & Condition Assessments
- Client Oriented Maintenance Contracts
- Real Time Elevator Performance Monitoring
- New Construction Design



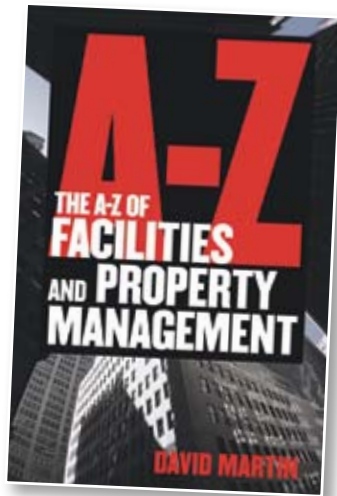
800.409.5471
www.lerchbates.com

Reviewed by Ted Weidner
THE A-Z OF FACILITIES AND PROPERTY MANAGEMENT

By David Martin, Stylus Publishing, 2006, \$38.95

This book provides a clear set of definitions of property management terms with important points of how each interrelates to other terms and the overall property management profession. *The A-Z of Facilities and Property Management* is written by a British author so there are several terms and references more appropriate for international APPA members.

Despite some terms and references that may not match U.S. laws exactly, there are still several points made that apply to any nation. There is a significant focus on leases on both the landlord and tenant sides and property transfers.



Issues of default responsibilities for problems if they are not addressed specifically in the contract are discussed. To avoid default responsibilities, general steps or investigations prior to entering

into a land contract are also discussed including environmental investigations, zoning, or renovations.

While the author is not an attorney, this reference had an overall feel of legal aspects to property transactions and management. Current issues of terrorism, contingency planning, and security are presented and connected to other property issues.

The overall format is clear but sometimes strained. There was a strong need to provide a term for every letter of the alphabet so some letters only had one term presented and the letter "Q," with no appropriate term, had a quiz instead. Despite the format, this book will be helpful for facility officers who manage a significant number of leases or property transfers. However, this reference is no substitute for good legal advice when executing any contract. ☹

Kevin Folsom is APPA's vice president for professional affairs and the director of facilities and plant operations at Dallas Theological Seminary, Dallas, TX; he can be reached at kfolsom@dts.edu. Ted Weidner is assistant vice chancellor of facilities management & planning at the University of Nebraska-Lincoln; he can be reached at tweidner2@unlnotes.unl.edu.

knowledge builders cont'd

your peers. The Qualified FPI Advisor program will allow your school to better position itself to take full advantage of this incredible member benefit.

The 2007-08 Facilities Performance Indicators survey is now open and has been reformatted for improved participant use. The deadline for completed surveys is *Monday, December 1*. The resulting FPI Report & Dashboards will be published in February 2009. ☹

Christina Hills is APPA's research specialist and can be reached at christina@appa.org. This is her first article for *Facilities Manager*.

Cost-Effective Vertical Transportation Solutions

For over 25 years, VDA has been providing facility management professionals with a wide range of consulting services designed to protect their vertical transportation investment and make their lives easier.

We have tailored our services to meet their individual needs relating to maintenance, modernization and new installations.

Contact Bill Bell to see how VDA can help maximize your vertical transportation ROI.

VDA Baltimore Office:
4692 Millennium Drive, Suite 102
Belcamp, MD 21017-1535
Phone: 877-931-5012
E-mail: bbell@vdassoc.com
www.vdassoc.com



worldwide vertical transportation consultants

vda

Van Deusen & Associates

Headquarters: Livingston, NJ
Offices: Atlanta, GA • Baltimore, MD
Boston, MA • Chicago, IL
Minneapolis, MN • New York, NY
Norwalk, CT • Philadelphia, PA
Pittsburgh, PA • Washington, DC