



Inside APPA

LEADERSHIP IN EDUCATIONAL FACILITIES

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Questions? Comments? News?
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Welcome to *Inside APPA*, your biweekly electronic news source for regional and international APPA events, programs, publications, and industry information.

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Campus News
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Business Partner Whitepaper Series (Innovative Reach)
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APPA Events

ADD YOUR OWN EVENTS!

[APPA's Online Calendar of Events](#)

Focus on Educational Facilities

MAR 13, 2017

[APPA Drive-In Workshop](#)

Fairfax, VA (George Mason Univ - VAPPA), *spons. by SealMaster*

MAR 21, 2017

[APPA Drive-In Workshop](#)

Pine Bluff, AR (Univ of Arkansas Pine Bluff), *spons. by Performance Services*

MAR 26-28, 2017

[Smart & Sustainable Campuses Conference](#)

College Park, MD (Univ of Maryland)

APR 19, 2017

[APPA Drive-In Workshop](#)

Kansas City, MO (Univ of Missouri Kansas City), *spons. by ASSA ABLOY*

APR 21, 2017

[APPA Drive-In Workshop](#)

Columbus, OH (Ohio State Univ), *spons. by ASSA ABLOY*

MAY 11, 2017

[APPA Drive-In Workshop](#)

Minneapolis, MN (Univ of Minnesota Twin Cities), *spons. by ASSA ABLOY*

MAY 22-25, 2017

[APPA/ACUI Essentials of Educational Facilities Management](#)

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HEADLINE NEWS

[Reminder: APPA Membership Dues are Due!](#)

By now, all APPA member institutions should have received their invoices for the renewal of APPA membership dues. Invoices were sent to the Primary Rep via email for the 2017–2018 membership year, which runs from April 1–March 31.

Training Seminar

Fort Collins, CO (Colorado State Univ)

JUN 6, 2017

APPA Drive-In Workshop

Hamden, CT (Quinnipiac Univ)

JUL 20, 2017

APPA Emerging Professionals (EP) Summit

San Francisco, CA

JUL 21-23, 2017

APPA Senior Facilities Officers (SFO) Summit

San Francisco, CA

JUL 21-23, 2017

APPA/PCAPPA/BayAPPA 2017 Conference

San Francisco, CA

SEP 10-14, 2017

APPA U: Institute for Facilities Management & Leadership Academy

Providence, RI

APPA Region & Chapter Events

MAR 13-14, 2017

VAPPA Conference

Fairfax, VA (George Mason Univ)

MAR 13-15, 2017

MOAPPA Conference

St. Louis, MO (Washington Univ)

MAR 13-17, 2017

SRAPPA - Supervisor's Toolkit

Atlanta, GA (Spelman College)

MAR 16-17, 2017

ILAPPA Spring Conference

Grayslake, IL (College of Lake County)

MAR 21-24, 2017

CAPPA - Supervisor's Toolkit

Denton, TX (Univ of North Texas)

MAR 24, 2017

Maryland/DC Conference

Salisbury, MD (Salisbury Univ)

MAR 29-31, 2017

NJAPPA Conference

Galloway Township, NJ

APR 3-6, 2017

RMA - Supervisor's Toolkit

Please pay your dues from the printed invoice or via your [myAPPA](#) account ([myAPPA](#) -> [myInvoices](#) -> [pay invoices](#)).

We appreciate the many schools that have already paid for another year of excellent APPA services, discounts, and networking opportunities. *Facilities Manager* magazine and *Inside APPA* newsletter, access to APPA's Body of Knowledge (BOK) for all your staff, and member pricing for APPA's foundational professional development and credentialing programs are all key benefits of membership.

Contact our membership team with any questions about your invoice or membership benefits at membership@appa.org or 703-684-1446. If your institution is not currently a member, visit our [Membership](#) page for more information.

APPA NEWS

Networking and Education Opportunities: Upcoming Chapter Conferences to Attend

APPA's chapters are thriving and are an integral part of the APPA engagement continuum that continues at the regional and international levels. These events are great opportunities to enhance your professional development and networking efforts.

Aim to attend these upcoming chapter conferences:

March 13-14: [Virginia](#) (Fairfax)

March 13-15: [Missouri](#) (St. Louis)

March 16-17: [Illinois](#) (Grayslake)

March 24: [Maryland/DC](#) (Salisbury, MD)

March 29-31: [New Jersey](#) (Galloway Township)

April 8-9: [Texas](#) (Fort Worth)

April 9-10: [West Virginia](#) (Flatwoods)

April 11-12: [Pennsylvania/Keystone](#) (Lancaster)

April 12-13: [Colorado](#) (Golden)

May 15-16: [Tennessee](#) (Knoxville)

May 17-19: [North Carolina](#) (Durham)

May 27-29: [Georgia](#) (Jekyll Island)

June 18-19: [Wyoming](#) (Casper)

July 21-23: [BayAPPA](#)/in conj. with APPA and PCAPPA (San Francisco)

If you have any chapter or regional programs to list, please send them to Steve Glazner at steve@appa.org.

Smart and Sustainable Conference is Almost Here



The 2017 Smart and Sustainable Campuses Conference is coming soon, but there's still time to register and attend. More than 400 sustainability officers, facilities professionals, energy managers, and others will be in College Park on the campus of the University of Maryland, March 26-28. Dozens of sessions are on the schedule, and presenters from numerous colleges and universities will be sharing their knowledge, experience, and ideas with you. A

pre-conference Student Summit and a workshop on financing renewable energy projects are planned for March 26. The main conference takes place on March 27-28.

Some of the concurrent sessions with a facilities focus include decarbonizing higher education; saving energy with building intelligence; landscape stewardship; reducing lab energy; water management best practices; managing campus infrastructure and operations for improved sustainability; building enclosure commissioning; and much more.

To learn more and to register, visit <https://smartandsustainable.umd.edu/>. APPA serves on the programming committee, and we look forward to seeing you at the conference!

Fort Collins, CO (Colorado State Univ)

APR 3-7, 2017

SRAPPA - Supervisor's Toolkit

Baton Rouge, LA (Louisiana State Univ)

APR 8-11, 2017

TAPPA Conference

Fort Worth, TX

APR 9-10, 2017

WVAPPA Conference

Flatwoods, WV

APR 11-12, 2017

Keystone APPA Conference

Lancaster, PA

APR 12-13, 2017

COAPPA Conference

Golden, CO (Colorado School of Mines)

MAY 1, 2017

AAPPA Business Meeting

St John, NB (Univ of New Brunswick-St. John Campus)

MAY 15-16, 2017

TNAPPA Conference

Knoxville, TN (Univ of Tennessee Knoxville)

MAY 17-19, 2017

NCAPPA Conference

Durham, NC (North Carolina Central Univ)

MAY 22-26, 2017

SRAPPA - Supervisor's Toolkit

Athens, GA (Clarke Co. School District)

MAY 27-29, 2017

GAPPA Conference

Jekyll Island, GA

JUN 18-19, 2017

WYOAPPA Conference

Casper, WY (Casper College)

JUN 19-23, 2017

SRAPPA - Supervisor's Toolkit

Auburn, AL (Auburn Univ employees only)

JUL 21-23, 2017

PCAPPA and BayAPPA Conferences (in conj. with APPA 2017)

San Francisco, CA

CAMPUS NEWS

BayAPPA Sponsors "Sustainable Water Supply" Workshop at Stanford

In response to the challenges of a sustainable water supply, continued groundwater shortages, and drought in some parts of the state, BayAPPA is sponsoring a daylong workshop on "Sustainable Water Supply: Sustainability Initiatives that go Beyond the Norm" from 8:00 a.m.-3:30 p.m. on March 23 at Stanford University.



This interactive workshop brings together facilities professionals in the Bay Area to think beyond the normal measures of water conservation, explore water conservation practices on various campuses, tour the state-of-the-art Stanford Energy System Innovations (SESI), and learning about sustainability programs and initiatives on campus.

The workshop is sponsored by Sustainability Stanford and Haley & Aldrich. For more information, contact Winnie Kwofie at info@bayappa.org. [To register, go here.](#)

UW's Woodard Provides Tips on Green Cleaning

Engagement and outreach are vital to building awareness of successful green cleaning program in an educational facility. In "Creating a Culture of Clean for a University," an Educational Quick Clip for [ISSA](#), University of Washington Director of Building Services Gene Woodard outlines the engagement activities that can help faculty, staff, and students buy into and support a campus custodial team. Tune in to this and other clips at www.issa.com/quickclips.



Nova Scotia Community College Provides Insights on Using Space Utilization to Support Sustainability Efforts



APPA colleagues looking for support for sustainability aspects of their space use efforts have a great resource in the March/April 2017 issue of APPA's *Facilities Manager* magazine. Sustainability is "a core value in the Nova Scotia Community College (NSCC) Strategic Plan," according to Brian Fancy and Michael Chapman in

["Improving Campus Sustainability through Space Utilization."](#)

"Resource management strategies, including infrastructure changes have led to improved building efficiencies at many of NSCC's campuses in recent years." Fancy and Chapman note that, "Space utilization has proven to be a substantial piece of the puzzle that is often neglected when considering sustainable building use. This article outlines NSCC's work to improve campus sustainability through better space utilization."

The full issue will be out next week and viewable at www.appa.org/facilitiesmanager.

AUG 7-11, 2017

SRAPPA - Supervisor's Toolkit

Charlotte, NC (Univ of North Carolina Charlotte)

SEP 15-22, 2017

Joint MAPPA/CAPPA Conference

St. Louis, MO

SEP 16-22, 2017

RMA Conference

Jackson, WY

OCT 25-28, 2017

SRAPPA Conference

Charlotte, NC

OCT 29-NOV 1, 2017

ERAPPA Conference

Washington, DC

Other Events

MAR 16, 2017

Free Webinar: Advances in LED Lighting

2 p.m. Eastern

APR 4-6, 2017

Natl Air Filtration Assn Technical Seminar

Louisville, KY

APR 10-12, 2017

AUDE 25th Annual Conference

Manchester, England

APR 20, 2017

NALCO 2017 Legionella Customer Seminar

Baltimore, MD

MAY 15-17, 2017

Better Buildings Summit

Washington, DC

SEP 17-20, 2017

TEFMA Conference

Melbourne, Australia

OCT 15-18, 2017

AASHE Stronger in Solidarity Conference

San Antonio, TX

OCT 18-21, 2017

PGMS School of Grounds Management and GIE+Expo

Louisville, KY

PROFESSIONAL DEVELOPMENT AND CREDENTIALING

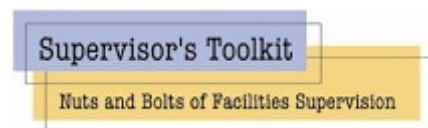
Third Annual FM Essentials Seminar Set for May 22-25



APPA and ACUI: The Association of College Unions International will co-host the **Essentials of Facilities Management Training Seminar**, a foundational development program for college union professionals and other campus facilities administrators, from May 22-25, 2017, at Colorado State University in Fort Collins. The program is designed for professionals who are new to facility management or transitioning into overseeing auxiliary and other campus facilities. Learn more and register for the program by clicking [here](#).

Supervisor's Toolkit Training Programs Are Underway

If you haven't yet signed up for an APPA Supervisor's Toolkit training program for yourself or your staff in 2017, now is the time! This structured, open-ended, pragmatic approach is designed especially to help the educational facilities supervisors realize both personal and professional growth. The program provides a full week of training to help participants respond to the forces that are transforming the role of supervisor.



Upcoming offerings:

SRAPPA - Spelman College, Atlanta, GA, **March 13-17, 2017**
CAPPAA - University of North Texas, Denton, TX, **March 21-24, 2017**
RMA - Colorado State University, Fort Collins, CO, **April 3-6, 2017**
SRAPPA - Louisiana State University, Baton Rouge, LA, **April 3-7, 2017**
SRAPPA - Clarke County School District, Athens, GA, **May 22-26, 2017**
SRAPPA - Auburn U. (AU employees only), **June 19-23, 2017**
SRAPPA - University of North Carolina Charlotte, **August 7-11, 2017**

If you have any questions about the Supervisor's Toolkit program or would like to host a Toolkit on your campus, contact Corey Newman at corey@appa.org.

Save the Date for Your Best Investment in Education!

Plan to join the more than 500 facilities colleagues – officers, directors, and managers – who will come together in San Francisco, CA, in July 2017 from throughout the United States, Canada, Mexico, and elsewhere in the world for the **APPA/PCAPPA/BayAPPA Annual Conference and Exhibition**. Save the date to be sure you'll be among them.

The event is the profession's best opportunity to identify and discuss the current and pressing challenges facing educational facilities, and determine a common path forward.

For what you need to know about programming and registration, go to <https://www.appa.org/training/APPA2017/index.cfm>. See you in San Francisco!



Space Still Available - Time Running Out to Register for TNAPPA & GAPPA Group Exams



The Credentialing Program for Educational Facilities Professionals

Several credentialing Group Exams are scheduled for the coming months:

TNAPPA Conference, Knoxville, TN - May 15, 2017, 9:00 a.m.

GAPPA Conference, Jekyll Island, GA - May 31, 2017, 1:00 p.m.

APPA/PCAPPA/BayAPPA Annual Conference, San Francisco, CA - July 23, 2017, 1:00 p.m.

Joint CAPPA/MAPPA Conference, St. Louis, MO - September

SRAPPA Conference, Charlotte, NC - October

Note: The recommended 90-day online study course requires preregistration, and space fills up fast! Email Kelly Ostergrant today to register or go to <https://credentialing.appa.org/purchaseoptions.cfm>.

BUSINESS PARTNER WHITEPAPER SERIES (INNOVATIVE REACH)

New Whitepaper Provides Insights into Upgrading Lighting with Current Technology

In "LED Upgrade with a Quad Access Whammy," the newest offering from APPA's Business Partner Whitepaper Series, Philip Koch of Innovative Reach looks at how APPA and MAPPA member Iowa State University (ISU) responded to the need to change out 23 mercury vapor lights for high-bay LED lights.



"The challenge was that 21 of the lights were 68" from the floor, which was 15" below ground in an atrium. Access to the atrium floor was available via an indoor bridge crane with 10-ton capacity," according to Koch. For the Innovative Reach whitepaper, click [here](#).

APPA's Business Partner Whitepaper Series highlights the wealth of knowledge, experience, and expertise of our Business Partner members through case studies, research reports, product development, and industry insights. The whitepapers in this series are provided by APPA's Business Partner member firms and edited and produced by APPA staff.

To view all published whitepapers in the series, visit www.appa.org/publications/whitepapers.cfm. For more information, contact Steve Glazner at steve@appa.org.

INFORMATION AND RESEARCH

Call for Submissions – Customer Service Programs

FACILITIES manager

The May/June 2017 issue of APPA's *Facilities Manager* magazine will highlight **innovative and successful customer service programs and services** from the facilities standpoint at colleges, universities, and schools. Send us your case study or program description and success. We may also use your case study in a planned APPA publication about *Creating a Service Culture*.

Deadline for articles and photos: **Monday, March 20, 2017**.

An article should be 200 words long. Include author's name, title, affiliation, and email. Photos should be high-resolution (at least 300 dpi, 1 MB, or 1,800 x 1,200 pixels); send only one image per submission. Send your article and image to: Steve Glazner, Editor, steve@appa.org.

Product-Process-People Book Provides Great Tips on Management



If you're looking for ways to be a more effective manager, William (Bill) A. Daigneau's *Product-Process-People: The Principles of High-Performance Management*, published by APPA, is just what you need. David Bachrach, who recruited Daigneau from the University of Rochester to the University of Texas MD Anderson Cancer Center in Houston in 1992, calls the author "without a doubt among the best of the best" managers and leaders in the field.

"[Daigneau's] principles apply across a wide range of disciplines," says Bachrach. "The book flows easily across a wide range of subjects relating to the three principles that make up Bill's philosophy of leadership: Products...Processes...People."

For more about this important contribution to facilities management, download [this flyer](#). To order *Product-Process-People*, go to the [APPA Bookstore](#).

INDUSTRY NEWS

PGMS Salary Survey is Open for Participation

Participation is open in the Professional Grounds Management Society (PGMS) Salary Survey, conducted by Industry Insights (pgms@industryinsights.com).



Only one member from each institutional membership – the lead member or most senior-level – will receive a link to the survey. If you do not receive a link, encourage your supervisor to complete the survey. Each institutional member from the same

institution will receive a copy of the survey if the supervisor participates. Contact Stephanie Dodd at info@pgms.org with any questions.

Resources Available from Recent Sustainability Webinar



AASHE and the Higher Education Associations Sustainability Consortium (HEASC) have compiled resources, links, and a recording of “Beyond Doom and Gloom: Include Solutions to Climate Change,” a recent webinar about sustainability on campus.

For the new video and other resources to help educators in their sustainability programming or to share resources, go to the AASHE Campus Sustainability Hub:

<https://hub.aashe.org/browse/video/16618/Beyond-Doom-and-Gloom-Include-Solutions-to-Climate-Change;>

Educators page: [http://www.aashe.org/ClimateSolutions/Educators;](http://www.aashe.org/ClimateSolutions/Educators)

Students page: <http://climatefixes.org>; and

YouTube video: <http://tiny.cc/EnergySolutionsVideo>

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APPA promotes leadership in educational facilities through a variety of forums that address trends, issues, and best practices in educational facilities management. We are the association of choice for more than 16,000 educational facilities management professionals throughout the United States and abroad.

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