



Inside APPA

LEADERSHIP IN EDUCATIONAL FACILITIES

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APPA Events

Feb 7, 2014
Credentialing Prep Course (CEFP & EFP)
Dallas, TX

Feb 7 & 8, 2014
Credentialing Exam (CEFP & EFP)
Dallas, TX

Feb 19, 2014
APPA Green Codes Work Group Conveners' Meeting
Virtual meeting; all invited

Feb 21, 2014
Credentialing Prep Course (CEFP & EFP)
State College, PA (Penn State)

Feb 21 & 22, 2014
Credentialing Exam (CEFP & EFP)
State College, PA (Penn State)

Mar 1, 2014
Credentialing Prep Course (CEFP & EFP)
San Antonio, TX

Mar 1, 2014
Credentialing Exam (CEFP & EFP)
San Antonio, TX

Mar 3-4, 2014
9th Annual Smart & Sustainable Campuses Conference
Baltimore, MD

Mar 4, 2014
APPA Facilities Drive-

Welcome to *Inside APPA*, your biweekly electronic news source for regional and international APPA events, programs, publications, and industry information.

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HEADLINE NEWS

APPA Creates New Business Partner Advisory Committee
Promoting the value of APPA membership and participation among members of the Business Partner community

The newly launched APPA Business Partner Advisory Committee will identify effective ways that APPA regional and international members can enhance their relationships with business partner members. The goal is to leverage these cooperative relationships to further the objectives of

Institutions for
Charleston, SC
(Medical University of
South Carolina)

Apr 12, 2014
Credentialing Prep
Course (CEFP & EFP)
El Paso, TX

Apr 12 & 13, 2014
Credentialing Exam
(CEFP & EFP)
El Paso, TX

Jul 20, 2014
APPA Senior Facility
Officers (SFO) Summit
San Diego, CA

Jul 20, 2014
APPA Emerging
Professionals (EP)
Summit
San Diego, CA

Jul 21-23, 2014
APPA 2014:
Centennial
Celebration & Annual
Conference
San Diego, CA

Sep 7-11, 2014
APPA U: Institute for
Facilities Management
Orlando, FL

Sep 7-11, 2014
APPA U: Leadership
Academy
Orlando, FL

APPA Region & Chapter Events

Feb 17-21, 2014
APPA's Supervisor's
Toolkit (spons. by
SRAPPA)
Greenville, NC (East
Carolina University)

Feb 25-Mar 1, 2014
CAPPA 2014
Technology &
Leadership
Conference
San Antonio, TX

Mar 6-7, 2014
NCAPPA Chapter
Conference
Buies Creek, NC

APPA member institutions, affiliates, and the entire APPA membership. The new committee will be soliciting feedback from all business partners and will hold its first conference call on Thursday, February 6. APPA members and partners will be able to keep up with the new committee's accomplishments via a new Web page set to launch soon from the "[About APPA](#)" section of [appa.org](#).

Business Partner Advisory Committee Committee Representatives

Co-chairs

Mary Vosevich, University of New Mexico, APPA Immediate Past President
Bill Johnson, Terracon Consultants, APPA Board of Directors Business Partner Representative

Representatives

Patty Anderson, Performance Building Solutions (PCAPPA)
John Coggins, Spirotherm Inc. (MAPPA)
Tracey Hartford, Windover, LLC (ERAPPA)
Cloriza Lomeli, GLHN (RMA)
Keith Macejewski, Ensoft Consulting (CAPPA)
Lee Richey, Creative Facilities Solutions, Inc. (SRAPPA)

Staff Liaison

[John Bernhards](#), APPA Associate Vice President

APPA NEWS

APPA's Green Codes Work Group to Meet on February 19

The APPA Standards and Codes Council is proud to announce the formation of the Green Codes Work Group, whose purpose is to strengthen member understanding of IgCC, ASHRAE 189.1, and similar green codes emerging on the compliance landscape. The work group will also seek to contribute member comments and proposed language changes to ASHRAE and ICC standards. You are invited to attend the group's first conveners' meeting (a virtual event) to be held February 19, from 2:00 – 4:00 p.m. Eastern time. Seating is limited. [Register today!](#)



PROFESSIONAL DEVELOPMENT AND CREDENTIALING



Call for Proposals for the SRAPPA 2014 Educational Conference & Annual Meeting

SRAPPA invites you to submit a program proposal to present solutions for improvements, best practices, or innovative approaches relevant to today's facilities professionals to enable them to make positive changes and improvements as we move into a century of new operational demands, emerging technologies, and sustainability needs. The conference theme is "Moving Forward in the Twenty-First Century." Presentation proposals should focus on innovations, methods, materials, equipment, or any topic that promotes continued growth and development of our facilities professionals and the sites for which they are responsible. Topic areas include:

(Campbell U)

Mar 10-14, 2014
[APPA's Supervisor's Toolkit \(spons. by SRAPPA\)](#)

Norfolk, VA (Norfolk State University)

Mar 12, 2014
[VAPPA Chapter Conference](#)

Charlottesville, VA (U of Virginia)

Mar 17-21, 2014
[APPA's Supervisor's Toolkit \(spons. by SRAPPA\)](#)

Charlotte, NC (UNC Charlotte)

Mar 24-27, 2014
[APPA's Supervisor's Toolkit \(spons. by RMA\)](#)

Bozeman, MT (Montana State University)

Mar 31-Apr 4, 2014
[APPA's Supervisor's Toolkit \(spons. by SRAPPA\)](#)

Lorman, MS (Alcorn State University)

Apr 2-4, 2014
[Arkansas APPA \(AAFA\) 2014 Spring Meeting](#)

Fayetteville, AR (University of Arkansas)

Apr 4, 2014
[Oklahoma APPA \(OACUPPA\) Spring Meeting](#)

Oklahoma City, OK (Oklahoma City Community College)

Apr 12-15, 2014
[Texas APPA \(TAPPA\) 2014 Educational Conference and Business Partner Fair](#)

El Paso, TX (El Paso Community College)

Apr 13-14, 2014
[West Virginia APPA \(WVAPPA\) 2014 Conference](#)

Flatwoods, WV

- Leadership Best Practices
- Succession Planning/Employee Development
- Long-Range Planning – Five-Year Plans
- How to Know What Your True Costs Are
- Transportation Solutions
- Green Space Development
- Green Water Treatment
- Elevator/Lifting Device Maintenance
- Building Automation Systems
- And more. (In short, any topic that is consistent with moving forward!)

Proposals may be submitted at any time until 11:59 p.m. on Wednesday, April 30, 2014. Download the full [submission guidelines](#). View the SRAPPA 2014 [agenda](#). Learn more about the event and register today at [SRAPPA2014.com](#).



Don't Miss the 2014 CAPP A Technology and Leadership Conference

February 25 - March 1
San Antonio, Texas

The CAPP A Technology and Leadership Conference is a unique, mid-winter educational opportunity open to facilities management professionals and business partners. This year's conference features unbeatable educational sessions on February 27 and 28 covering facility operations, energy, sustainability, project management, custodial techniques, and general administration. In addition, CAPP A is pleased to bring you APP A's Academy on Campus (Leadership Academy) Track I-Individual Effectiveness Skills program February 25 through 28, along with APP A's Credentialing Prep Course and Exam on March 1. The conference provides an opportunity to interact with other facilities professionals in a relaxed setting and is open to all APP A regions at the same low price. [Learn more](#) . [Register today](#) !

SRAPPA and RMA Host Multiple Offerings of the Supervisor's Toolkit

The Southeastern and Rocky Mountain regions of APP A become hubs of FM training as each hosts several complete sessions (with more in the planning stages) of the Supervisor's Toolkit program. APP A's Supervisor's Toolkit is a structured, open-ended, and pragmatic approach to developing supervisors especially designed for the educational facilities professional. It is not so much a training program as it is a development process, designed to help supervisors realize both personal and professional growth. The program is designed for a full week of training. It will help you respond to the demands of intense competition, advancing technology, and changing values--the forces that are transforming the role of the supervisor.

Supervisor's Toolkit

Nuts and Bolts of Facilities Supervision

SRAPPA Toolkit programs will be hosted at East Carolina University; UNC Charlotte; Alcorn State University; and Louisiana State University.

RMA Toolkit programs are scheduled for Montana State University Bozeman; New Mexico State University; and Brigham Young University Idaho.

For a full listing of dates and other Toolkit information, visit www.appa.org/training/toolkit/index.cfm.

Apr 21-25, 2014
APPA's Supervisor's Toolkit (spons. by SRAPPA)

Baton Rouge, LA
(Louisiana State University)

May 5-8, 2014
APPA's Supervisor's Toolkit (spons. by RMA)

Rexburg, ID (Brigham Young University Idaho)

May 13-14, 2014
Tennessee APPA (TNAPPA) Annual Conference

Cookeville, TN
(Tennessee Tech University)

May 14-16, 2014
Florida APPA (FLAPPA) Annual Conference

Daytona Beach, FL
(Embry-Riddle Aeronautical University)

Sep 16-20, 2014
MAPPA 2014 Conference

West Lafayette, IN

Sep 21-24, 2014
ERAPPA 2014 Conference

Atlantic City, NJ

Sep 21-24, 2014
CAPPA 2014 Conference

El Paso, TX

Sep 22-24, 2014
RMA 2014 Conference

Santa Fe, NM

Oct 4-7, 2014
SRAPPA 2014 Conference

Huntington, WV

Oct 4-8, 2014
PCAPPA 2014 Conference

British Columbia, Canada

Other Events

Feb 9-11, 2014



Get Your Career on Track for Success—Become APPA Certified!

Register and receive a discount of \$200 off your exam fee!

Upcoming Credentialing Prep Courses and Exams:

Friday & Saturday, February 7 & 8, 2014 - Dallas, TX

Friday & Saturday, February 21 & 22, 2014 - State College, PA

Saturday, March 1, 2014 - San Antonio, TX

Saturday & Sunday, April 12 & 13, 2014 - El Paso, TX

Managing a campus is like managing a small city. It takes vision coupled with a comprehensive understanding of structures and their environments. Gaining an APPA certificate shows that you get it: you are familiar with standards and best practices, have the ability to perform research-backed stewardship, and know the principles that contribute to creative and sound decision making. Learn more about what APPA's [Educational Facilities Professional \(EFP\)](#) credential and the [Certified Educational Facilities Professional \(CEFP\)](#) designation can do for your career. Register for an upcoming prep course and exam [today](#) !



Facilities Focus at the Smart & Sustainable Conference

If you have not yet registered for the 2014 **Smart and Sustainable Campuses Conference**, now is the time to do so. More than two dozen sessions have a specific focus on facilities topics ranging from doing energy audits, landscape mapping, campus landscape master planning, tailgate recycling, stormwater management, and much more. Also included are case studies from campuses large and small, including Cornell University, Philadelphia University, University of Maryland, George Mason University, University of Minnesota Morris, University of Texas Austin, Central New Mexico Community College, and others. Read the [facilities mini-program](#) for more information. To learn more about the conference and to register, visit <http://sustainability.umd.edu/content/community/SSCC.php>. *Note that the conference hotel rate expires this Friday, Feb. 7.*

A PPA INFORMATION & RESEARCH



Keeping Our Campuses Future-Focused and Relevant

How will our campus facilities stay relevant for the next generation of students? Find out in the January/February issue of [Facilities Manager](#). It contains these articles—and much more:

- [Staying Relevant for the Next Generation of Students](#)
- [The Changing Face of Facilities: Profiles of the Emerging](#)

**2014 Grainger
(Industrial Products)
Show—Maximize the
Benefits of E&I's
Grainger Contract!**

Orlando, FL

**Feb 18-21, 2014
IDEA's 27th Annual
Campus Energy
Conference**

Atlanta, GA

**Mar 18-20, 2014
Cleaning Management
Institute's Train the
Trainer Event for
Custodial Technicians**

Atlanta, GA

**Apr 7-8, 2014
ASHRAE High
Performance
Buildings Conference**

San Francisco, CA

**Apr 13-16, 2014
AUDE Annual
Conference
(Association of
University Directors of
Estates)**

London, UK (University
of Roehampton)

**Apr 23-24, 2014
2014 International
Emerging Technology
Symposium**

Arlington, VA

**May 13-15, 2014
Cleaning Management
Institute's Train the
Trainer Event for
Custodial Technicians**

Albany, NY

**Jun 24-26, 2014
Cleaning Management
Institute's Train the
Trainer Event for
Custodial Technicians**

Columbus, OH (Ohio
State University)

**Aug 6-8, 2014
Cleaning Management
Institute's Train the
Trainer Event for
Custodial Technicians**

Seattle, WA

**Aug 31-Sep 3, 2014
TEFMA Annual
Conference (Tertiary**

Professional

- [Take This Job and Love It.](#)
- [2013 APPA Regional Conference Reports](#)

Access the latest issue of [Facilities Manager](#) today!



Operational Guidelines Trilogy Now Available as E-Books

Purchase soon to get the introductory discount!

APPA's popular book series, [Operational Guidelines for Educational Facilities](#), is now available in an easy-to-download, easy-to-use e-book format, ready to read on your computer, tablet, or smartphone. The books in the Operational Guidelines Trilogy include Custodial (third edition), Grounds (second edition), and Maintenance (second edition). The new "flip-file" e-books allow you to easily navigate to the chapter or section you need. Text is completely keyword searchable. The price for the new flip-file e-books will be the same as the printed book—each title costs \$85 for APPA member institutions, or \$110 for nonmembers after the introductory special noted below.

SPECIAL INTRODUCTORY PRICE—10% OFF!

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Order at www.appa.org/bookstore.

Offer expires May 1, 2014 !



APPA's Body of Knowledge Continues to be Updated and Improved

BOK
Body of Knowledge

The 60+ chapters in APPA's Body of Knowledge (BOK) are available in a searchable, online digital database, and all have been undergoing revisions and updates by the BOK content coordinators and authors. If you haven't visited the BOK lately, you're missing out on an important foundational resource for your campus facilities work.

Everyone at an APPA member institution has access to this powerful tool. You get instant access to the BOK, with its best practices, recommendations, resources, and professional guidance to aid you in supporting the mission and vision of your educational institution. Your continued membership in APPA assures that you'll always have access to the BOK.

The four core areas of content:

- General Administration and Management
- Operations and Maintenance

[Education Facilities Management Association\)](#)

Cairns, Queensland, Australia

Oct 14-16, 2014
[Cleaning Management Institute's Train the Trainer Event for Custodial Technicians](#)
Philadelphia, PA

Oct 26-29, 2014
[AASHE Annual Conference \(Association for the Advancement of Sustainability in Higher Education\)](#)
Portland, OR

- Energy, Utilities, and Environmental Stewardship
- Planning, Design, and Construction

To access the BOK, login to myAPPA at www.appa.org/login.cfm , using your personal APPA userid number and password. For more information about the BOK and to see the current table of contents, visit www.appa.org/bok .

INDUSTRY NEWS

New Energy Efficiency Standards for External Power Supplies to Cut Consumers' Utility Bills

Building on President Obama's January 28, State of the Union address, which called for reducing carbon pollution and helping communities move to greater energy efficiency, the Energy Department recently announced new efficiency standards for external power supplies. Over the next 30 years, these standards will help cut carbon pollution by nearly 47 million metric tons – equivalent to the annual electricity use of 6.5 million homes – and save families and businesses nearly \$4 billion on their energy bills. External power supplies are used in hundreds of types of electronics and consumer products, including cell phones, tablets, laptops, and power tools, to convert power from a wall outlet into lower voltages. The average American home has five to ten external power supplies. These numbers are expected to continue growing with increased use of new types of personal electronics. [Learn more](#) .



Mississippi School Districts Complete Energy Savings Performance Contracts

A global energy management company has announced completion of a \$2.8 million energy savings performance contract (ESPC) with the New Albany School District in New Albany, Miss. and a \$935,000 ESPC with the Holly Springs School District in Holly Springs, Miss. The two projects span 12 facilities and incorporate dozens of efficiency upgrades, including HVAC, lighting, and IT retrofits, saving the districts more than \$2.4 million in energy costs over the 15 year partnership. With approval of the Mississippi Development Authority, the New Albany ESPC, completed last October, sought to provide a better learning environment for the district's students, while making critical efficiency improvements without raising taxes. The project included upgrades to six facilities, including the installation of a new district-wide energy management system and the implementation of an IT power management system across the district's facilities. It is projected to save more than \$1 million in annual energy costs. The upgrades' environmental impact is equivalent to taking 414 cars off the road or planting 1,985 trees. [Learn more](#).



E&I Announces New Brand Identity

E&I Cooperative Services (formerly E&I Cooperative Purchasing) recently launched a new brand identity and a new tagline: "Sourcing. Strategy. Savings." According to E&I CEO Tom Fitzgerald, "More than purchasing power, E&I aggregates the knowledge of our members as well as the experience of our business partners." Learn more at www.eandi.org.

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APPA promotes leadership in educational facilities through a variety of forums that address trends, issues, and best practices in educational facilities management. We are the association of choice for more than 5,200 educational facilities management professionals throughout the United States and abroad.

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